

General Manager/ Ken Kuo

Investor Relations Contact  
General Management Office : Angus Lin  
TEL : 02-8964-6668  
email : [csr@oitc.com.tw](mailto:csr@oitc.com.tw)

# DISCLAIMER

**The description of the future outlook mentioned here is based on the expectation of the current situation, but the actual results may be different due to the influence of uncertain factors such as assumptions or unknown risks.**

**The information provided here reflects the company's views on the future so far, and does not express or imply that it is correct, complete or reliable.**

**For these views, the company will not be responsible for updating or amending them in case of any changes or adjustments in the future.**

# The Group

企業排行 TOP10  
大塚商会  
**JAPAN**

tsuka I.T  
大塚資訊科技股份有限公司  
**TAIWAN**

tsuka I.T  
欧艾堤希信息科技(上海)有限公司  
大家软件贸易(东莞)有限公司  
**CHINA**



大塚 Group

CAD/CAX/PLM 系統銷售與顧問服務



A listed company in Tokyo Stock Exchange Market 1<sup>st</sup>

Department

Staff 9,171

Engineers 3,000

Capital ¥10.37 billion

2021 Revenue ¥851.9 billion

Operating Profit ¥ 57.6 billion



**President** | 大塚裕司



**Chairman** | 大塚實



**Chairman** | 鶴見裕信

# OTSUKA Introduction

Otsuka Information Technology Corporation (OITC) established in 1997 and became the first CAD company in Taiwan in 2008. OITC has been assisting companies in CAID/CAD/CAE/PDM design software sales, system application consulting, education and training, customization, and online consulting services. In recent years, OITC has expanded its business to include business development in the construction and media industries, as well as providing digital intelligence, optimization management solutions to improve employee productivity and business flexibility and accelerate overall service efficiency.



Otsuka Information  
Technology Corp.

## Company Profile

Stock No. 3570 (2008 IPO)

Capital NT\$170 million

Revenue NT\$ 1.3 billion (2021)

Staff 180

Locations Taiwan x5 + China x3

深度服務共創價值

One-Stop Solution Provider

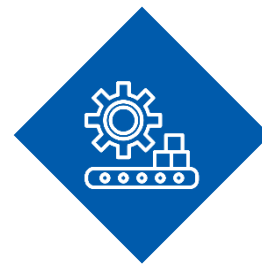




Focus on three major industries



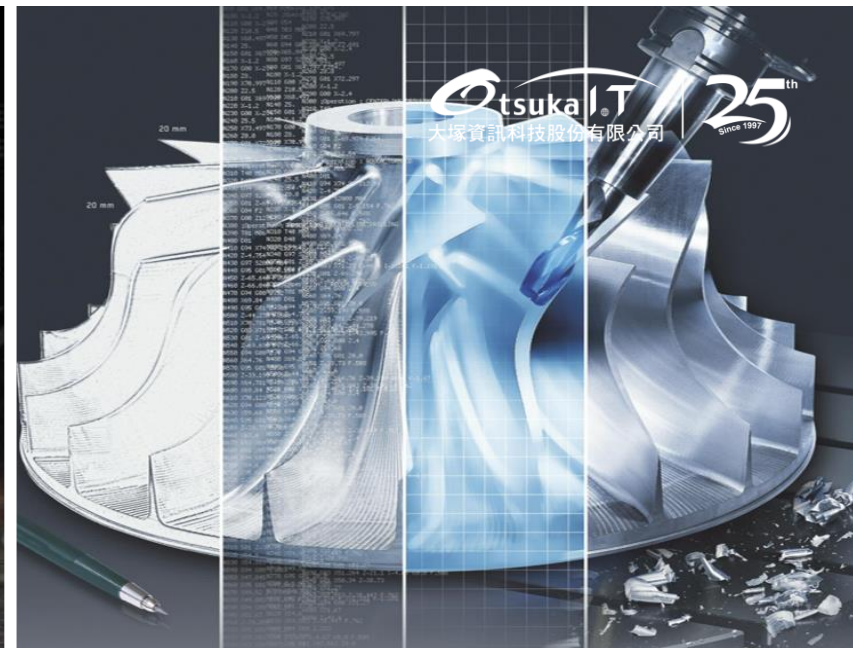
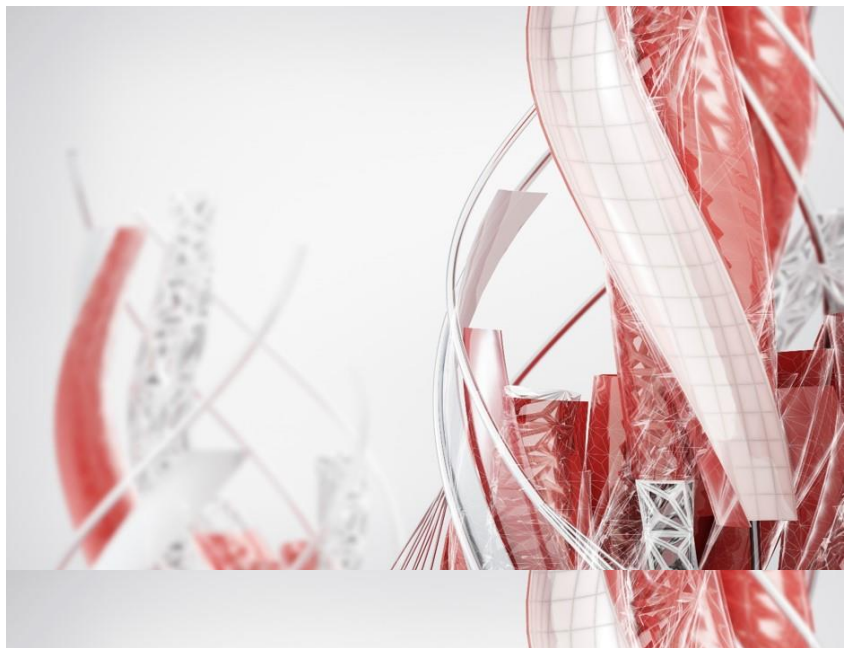
Construction



Manufacturing



Media and  
Entertainment



## Representation of global brands



Platinum



Platinum



Gold

Autodesk 2020

# 新品發表暨新知論壇

產業 競合 智建 升級

AUTODESK

Autodesk 2020  
新品發表暨新知論壇

產業 競合 智建 升級





# Representation of global brands



# Our Core Values

## Services + Products

In keeping with our spirit of "sustainable service" and "enhancing product value with deep service", the Company has gradually moved toward the top of the market shares of computer graphics and industrial design software system integration.



# Excellent Technology Consulting Teams

## PDM/PLM experts

Collaborative operation /  
 revision history / design  
 change management /  
 BOM

## Cloud Solutions Experts

Information not landing /  
 backup / working anytime,  
 anywhere

## Info Security Experts

Firewall / file encryption  
 and decryption /  
 perimeter protection

## Paperless Experts

Real time/true/actual



## Manufacturing Experts

CAD/CAE/CAM

## Construction Experts

BIM-  
 Construction/Electromechanical/  
 Structure/civil engineering/plant

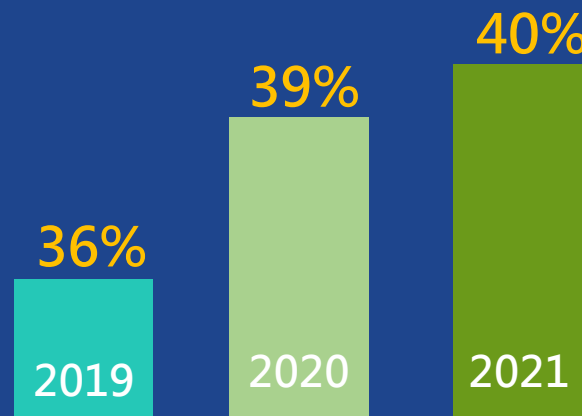
## Innovative Media Experts

Games/movies/  
 animation

## A/VR Experts

Virtual  
 reality/Augmented  
 reality/Education and  
 training

## Proportion of Engineers





## Member Service Center

On-line professionals quickly solve your questions.



## Training

Professional and complete ,  
Outstand your learning skills .

## Professional technical support services

## Technical consultant/Advanced counseling

Excellent technical team ·  
Standardized import consulting services.



## Technical manual

Upgrade your skills  
Seamless software version.





# On-line courses



# Webinar



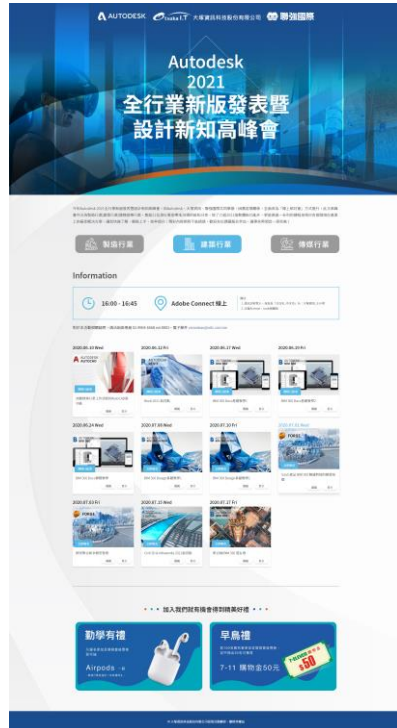
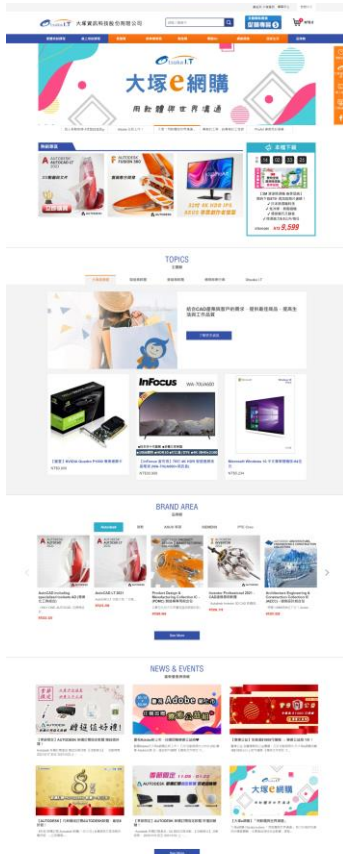
# Youtube

- CAD Power

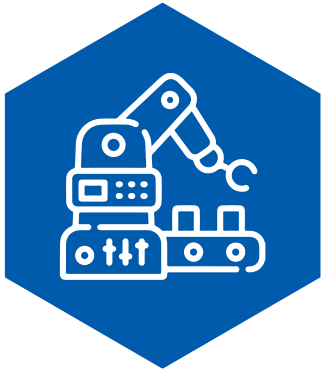
- Oitc e-store

- Brand Launch

- AutoCAD Mechanical / Smart Twins



# Solutions



**Manufacturing Experts**

**Construction Experts**

**Media Experts**

**AR / VR / MR Experts**

**Digital intelligent optimization  
management experts**

CAD / CAE / CAM / PDM

BIM-Construction/Electromechanical/  
Structure/civil engineering/plant

Game/Movie/Animation

Virtual reality/augmented reality/mixed reality

Paperless/domain cloud/information



1



Industrial intelligent computer remote intelligent system

Data Collection Platform

2



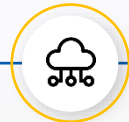
3



Business Intelligence Whiteboard

Smart Desktop Cloud

4



5



Data Protection Encryption

Data Integration Applications

6

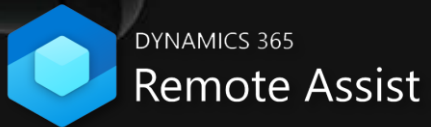


7



AI Intelligent Development Applications

# OITC Metaverse Trilogy



Remote Collaboration



Work Guide



XR+AI

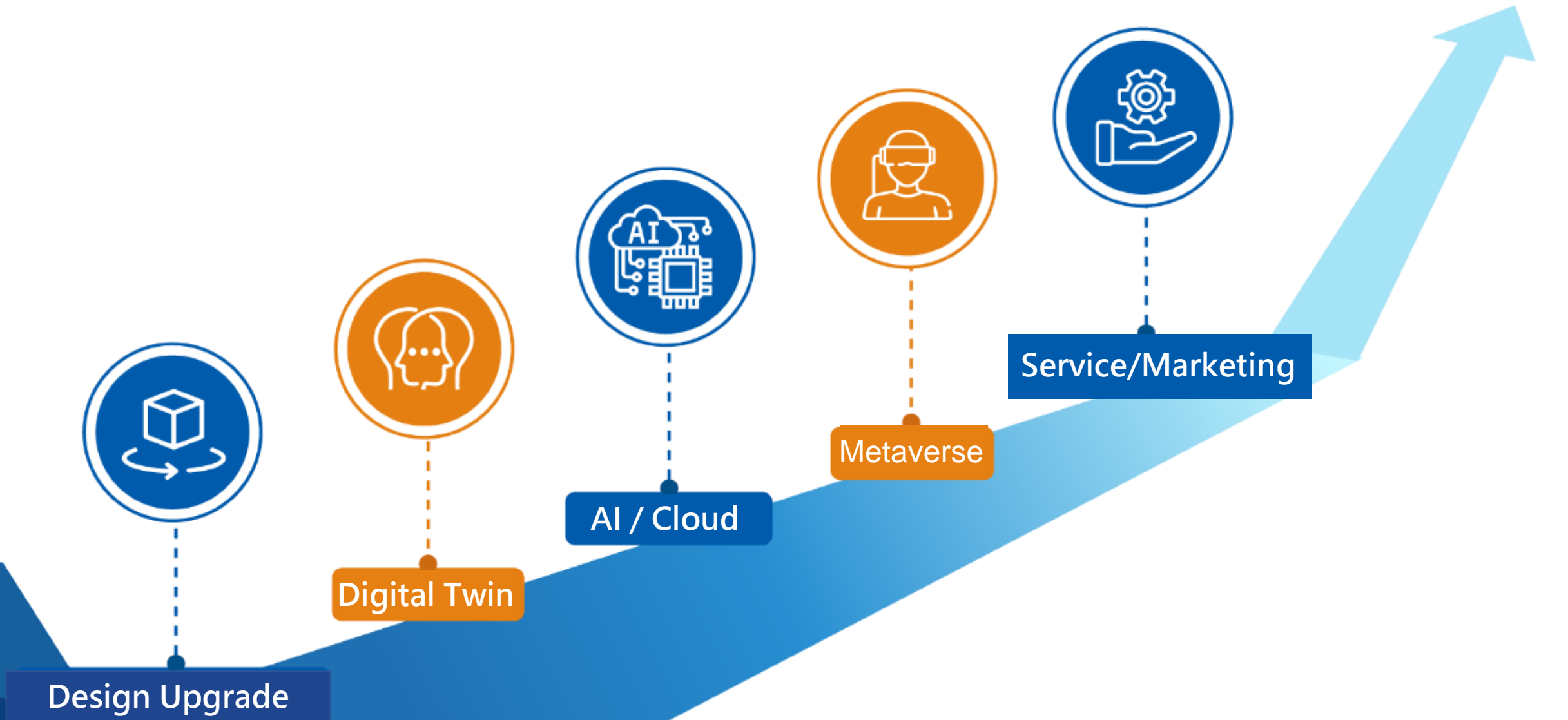




QR Code **i-Reporter**



# Future Development



元宇宙  
開啟您的新視界

Metaverse

數位轉型

i-Report

易報表無

 **tsuka IT**  
大塚資訊科技股份有限公司

全球華人CAD/CAM顧問領導品牌



系統建置  
System  
Construction



教育訓練  
Education  
Support



運用支援  
Operation  
Support



資訊提供  
Information  
Service

大塚資訊  
郭一龍 總經理

在基於協助產業升級及數位轉型的願景及理念

# Charity Activities

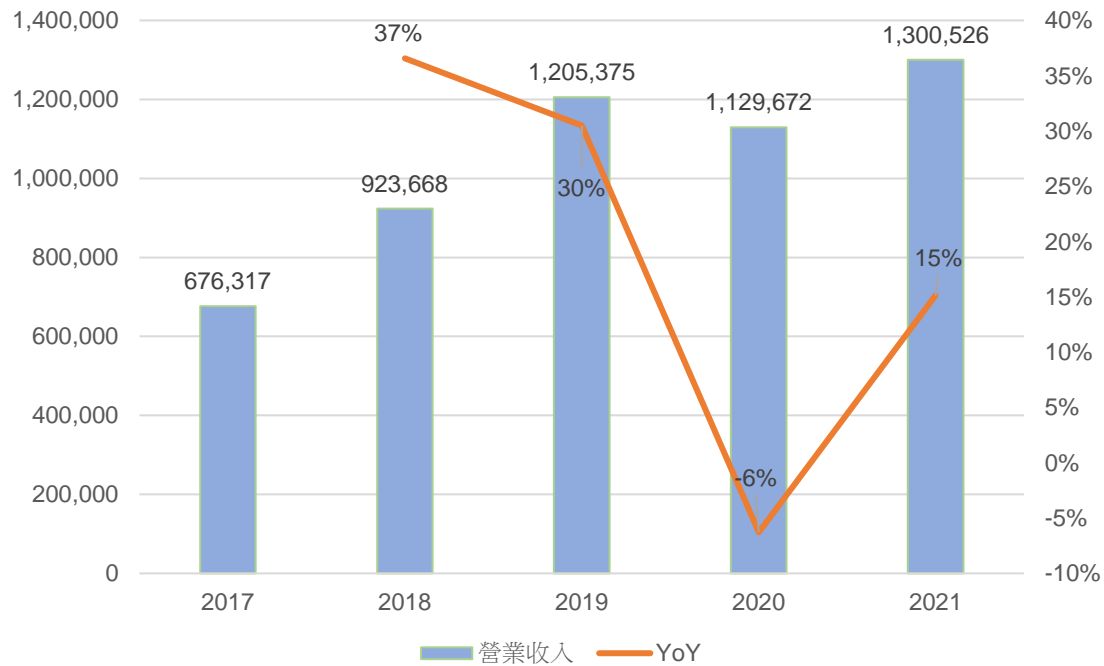


# Industry-University Cooperation

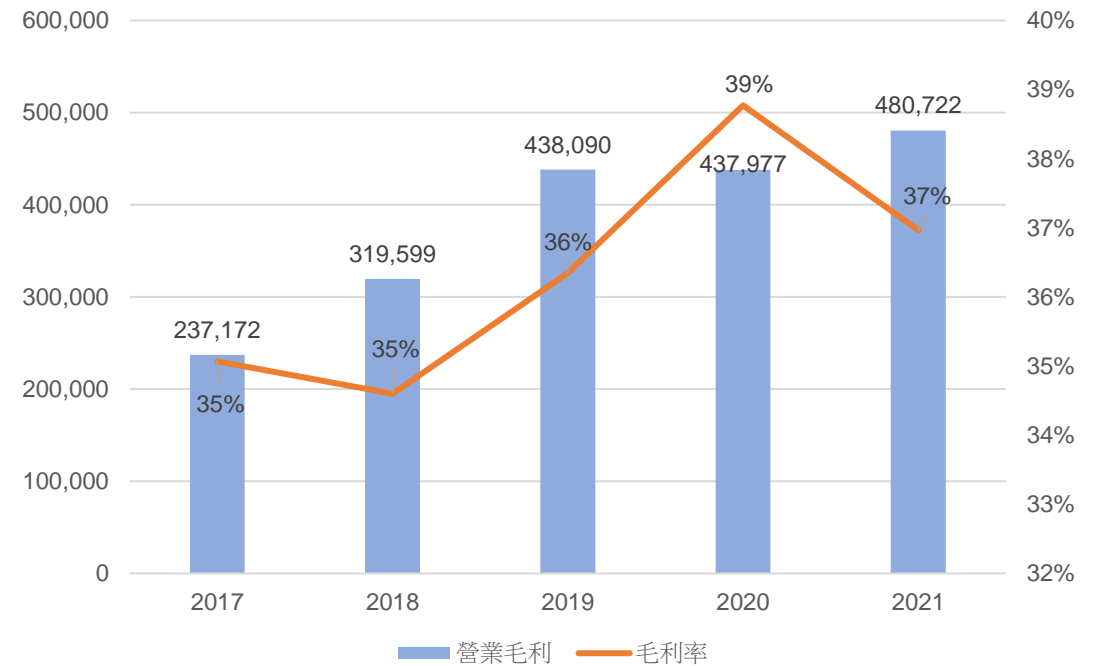


# Revenue and Gross Profit

## Annual Operating Income & Revenue Growth Rate YoY

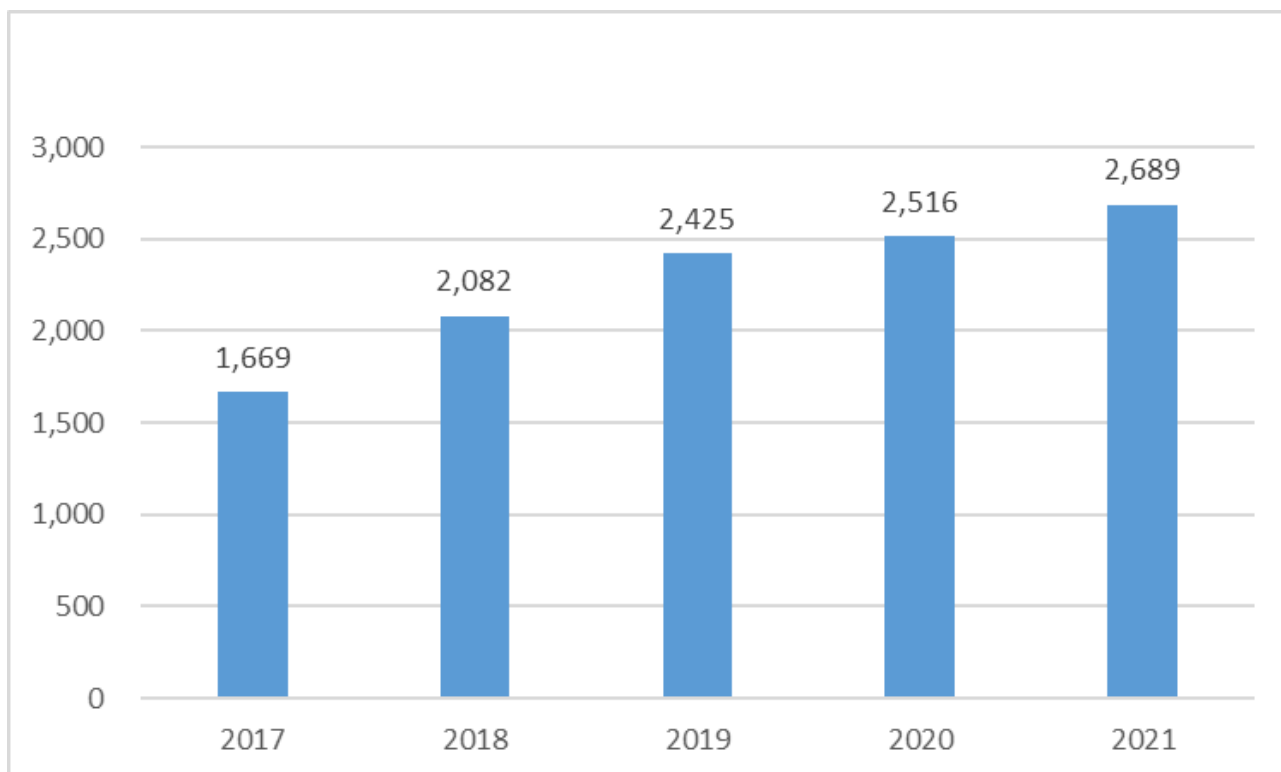


## Operating Gross Profit & Gross Margin

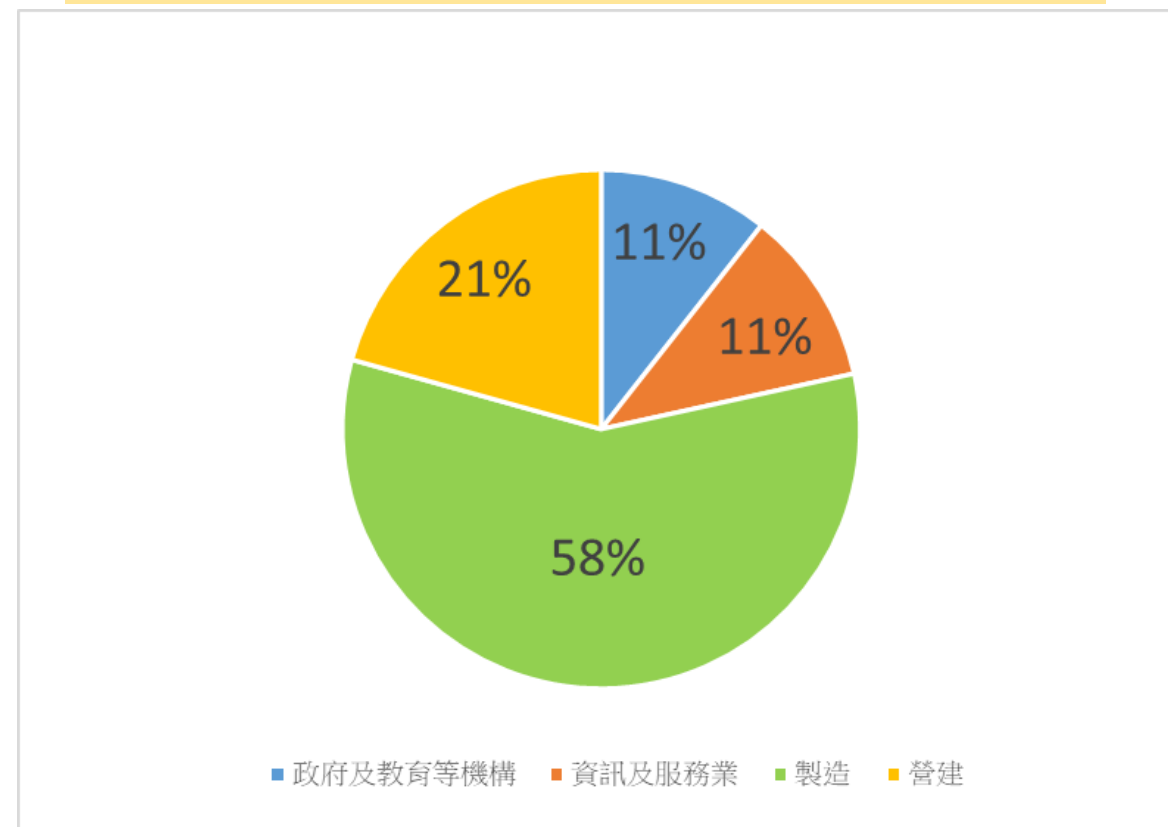


# Customer Profiles for the Most Recent Years

## Number of Customers

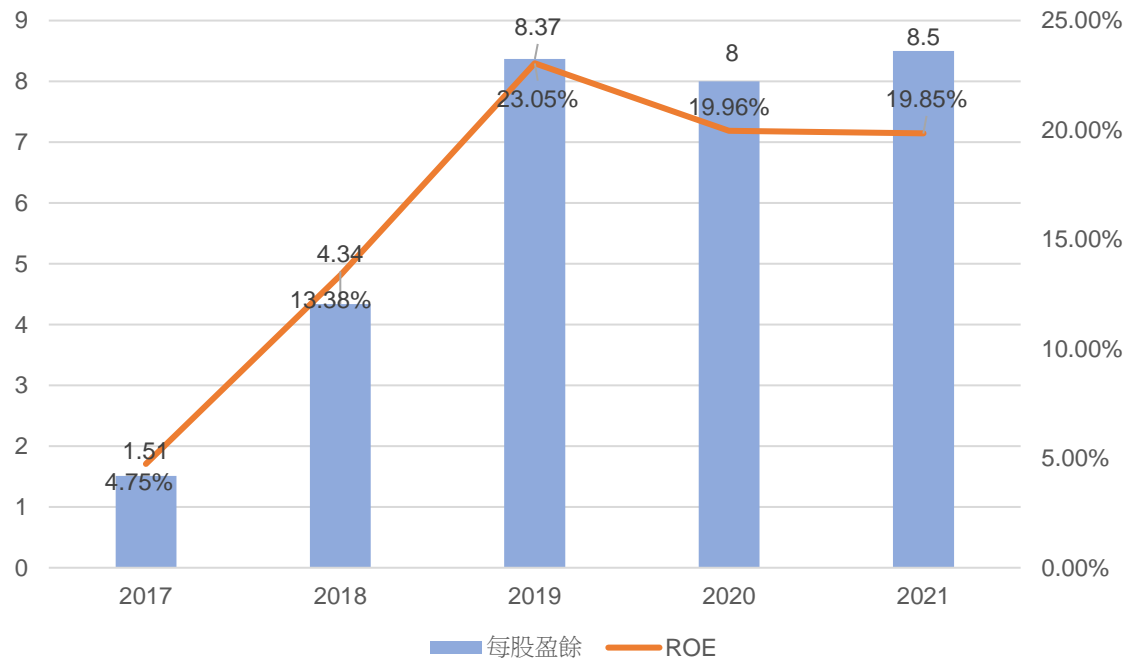


## Ratio of customer industry revenue

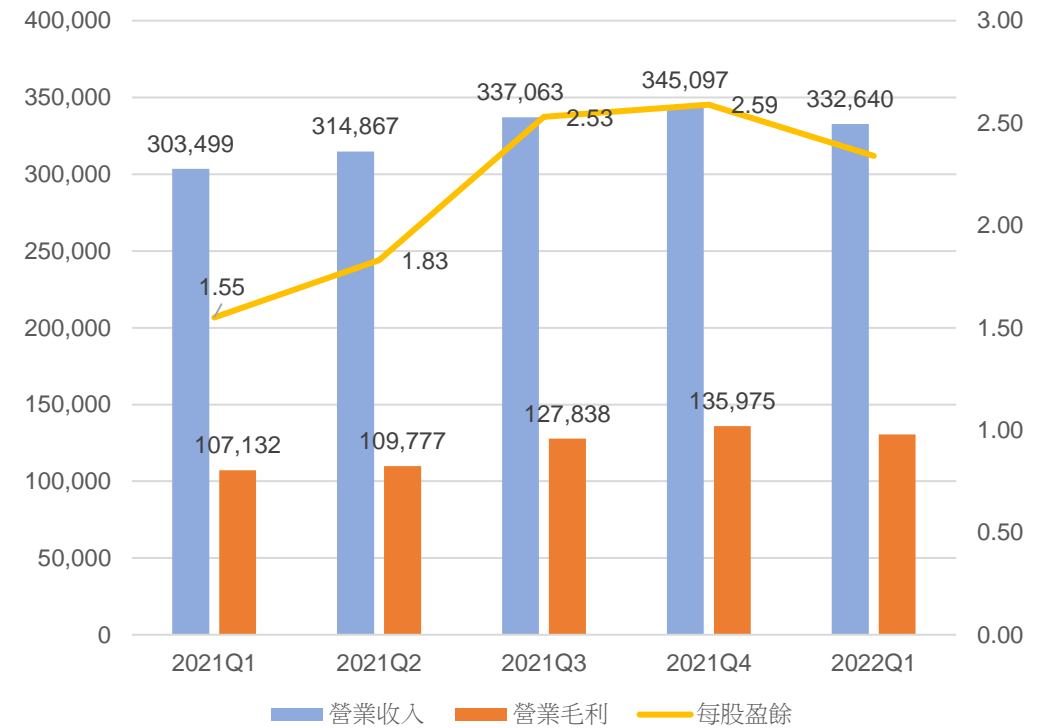


# Profit Performance

## EPS&ROE



## Quarterly Revenue and Earnings Performance





# Q&A







The best business partner  
for digital transformation  
あなたの成功 私の誇り